

Melissa A. Groves

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Positions

Associate Professor of Economics. Towson University. Towson, MD. August 2006 – present.

Faculty Consultant. Council on Economic Education in Maryland. July 2006 – present.

Assistant Professor of Economics. Towson University. Towson, MD. August 2000 – 2006.

Director. Council on Economic Education in Maryland, Towson University Center. March 2005 – July 2006.

Education

1993-2000 **University of Massachusetts. Amherst, MA.**
Ph.D. in Economics - September, 2000.

Dissertation: The Power of Personality: Labor Market Rewards and the Transmission of Socioeconomic Status (Chair: Samuel Bowles).

1989-1993 **Williams College. Williamstown, MA.**
B.A. in Economics – May, 1993.

Teaching and Research Fields

Microeconomics, Macroeconomics, Econometrics, Economics of Gender, Labor Economics, Economics of Education, Economics and Psychology / Behavioral Economics, Education and Inequality, Poverty and Discrimination, Teaching Economics.

Publications

Osborne Groves, Melissa A. 2005. “How Important is Your Personality? Labor Market Returns to Personality for Women in the US and UK.” *Journal of Economic Psychology* 26(6), December. pp. 827-841.

Samuel Bowles, Herbert Gintis, and Melissa A. Osborne Groves eds. 2005. Unequal Chances: Family Background and Economic Success. Russell Sage and Princeton University Press.

Osborne Groves, Melissa A. 2005. “Personality and the Intergenerational Transmission of Earnings from Fathers to Sons.” In, Unequal Chances: Family Background and Economic Success, Samuel Bowles, Herbert Gintis, and Melissa Osborne Groves eds. Russell Sage and Princeton University Press.

Bowles, Samuel, Herbert Gintis, and Melissa Osborne. 2001. "The Determinants of Earnings: Skills, Preferences, and Earnings." *Journal of Economic Literature* 39(4), December.

Bowles, Samuel, Herbert Gintis, and Melissa Osborne. 2001. "Incentive Enhancing Preferences: Personality, Behavior, and Earnings." *American Economic Review* 91(2), May.

Working Papers and Research

Sheryl Ball, Nicole Crain, Mehrene Larudee, Melissa Osborne, Robert Rycroft. "The Principal-Agent Problem and the Labor Market: A Classroom Experiment." Revised and Resubmitted at the request of the editors, *Southern Economic Journal* May 2003.

Osborne Groves, Melissa A. "The Influence of Sex and Occupational Status on the Returns to Personality." February, 2004

Grants and Contracts

Partnerships for Innovation (PFI). Grant submitted to the National Science Foundation for funding consideration. June 2005.

Coordinator and co-writer of, "What you need to know before filing Bankruptcy: Pre-filing counseling for filers" and "What you need to know after filing bankruptcy: Pre-discharge education for filers" books for the National Foundation for Credit Counselors. June 2005.

Improving Economics and Personal Finance Education at Baltimore City Schools. Submitted to Bank of America with the Maryland Council on Economic Education for funding consideration. June 2005.

Improving Economics and Personal Finance Education at Baltimore City Schools. Grant submitted to Wachovia Bank for funding consideration. April 2005.

Leveling the Playing FiELD (Financial and Economic Literacy Development). Grant of \$1,000 provided for workshop materials by Susquehanna Bank. April 2004.

Economics and Personal Finance Education at Baltimore City Schools - Summer Institute Program. \$3,240 grant from Susquehanna Bank. August 2004.

Economics and Personal Finance Education at Baltimore City Schools - Summer Institute Program. \$29,720 of program costs funded by the Towson University Council on Economic Education in Maryland. August 2004.

MacArthur Foundation Preferences Network Research Grant. Grant award \$5,000. 1999.

Political Economy Research Institute (PERI) Dissertation Fellowship. Grant award \$2,500. 1999.

Presentations and Research

"Planning for and Implementing Transformative Institutional Change". Panel Presentation (with Deborah Leather, Interim Provost and Maggie Faulkner, Associate Provost for Research on Learning and Linda

Suskie, Director of Assessment). Middle States Commission on Higher Education December 8-9, 2003, Philadelphia, PA.

“Differential Returns to Personality – Sex and Occupational Status.” Presented at the Economic Policy Institute, Washington, DC. December 13, 2002.

“The Principal-Agent Problem and the Labor Market: A Classroom Experiment.” Presented at the Economic Science Association Regional Conference, Tuscon, AZ, November 1-4, 2001.

“The Principal-Agent Problem and the Labor Market: A Classroom Experiment.” Presented at the NSF Workshop on Economic Experiments in the Classroom. William and Mary College, May 20, 2001

“Personality Traits and the Transmission of Socioeconomic Status.” Presented at Intergenerational Inequality Workshop, Santa Fe Institute. October 19-22, 2001.

“Incentive Enhancing Preferences: Personality, Behavior, and Earnings.” Presented at the American Economic Association Annual Meeting in New Orleans, LA. January 2001.

“The Determinants of Earnings: Skills, Preferences, and Schooling.” Presented with Samuel Bowles and Herbert Gintis at the Joint Center for Poverty Research Summer Research Institute, University of Chicago. September 2000.

“Personality and Labor Market Outcomes.” Presented at the Society for the Advancement of Behavioral Economics (SABE) Meetings in Vienna, Austria. July 2000.

“International Teaching Assistants and Cross Cultural Teaching Issues” and “Making the Most of Your Teaching Assistant Experience.” Teaching Assistant Orientation, University of Massachusetts. September 1999.

“The Teaching Assistant Experience.” Department of Economics Teaching Colloquium Series, University of Massachusetts. September 1999.

“Social Preferences and Labor Market Rewards.” Presented at the Society for the Advancement of Socio-Economics (SASE) Conference in Madison, WI. July 1999.

Workshop Participation and Organization

Workshop on Economic Education. Maryland Council on Economic Education. 2004 – current.

Presenter. Advanced Placement Workshop in Economics. Maryland Council on Economic Education. September 2006.

Invited Presenter at the 2005 Women's Leadership Symposium, Towson University. March 11, 2005.

National Association of Economic Educators Strengthening the Network Conference. Baltimore, Maryland. March 4-5, 2005.

Towson University Leadership Baltimore County. Economic Development in Eastern Baltimore County. October 25, 2004.

Midwest Conference on Student Learning in Economics: Innovation, Assessment and Classroom Research. The University of Akron, OH. November 7, 2003.

Learning Outside the Classroom. January Conference at Towson University, 2003.

USNA Active Learning in Economics Workshop. U.S. Naval Academy, May 30, 2002.

Learning Communities: Promising Practices for Deepening Learning and Community Engagement. American Association of Colleges and Universities Conference, Atlanta, GA. April 2002.

Faculty Learning Community Retreat. Aspen Institute, Towson University. March 2002.

Co-organizer, Intergenerational Inequality Workshop. Funded by The Russell Sage Foundation, MacArthur Foundation, and the Santa Fe Institute. Santa Fe, NM. October 19-21, 2001.

Invited Participant, New Developments in Behavioral and Evolutionary Economics Workshop. Santa Fe Institute. July 16-19, 2001.

Perspectives of Women in a Central American Society, International Faculty Development Seminar sponsored by the Council on International Educational Exchange. San Jose and Montverde, Costa Rica. June, 10-21, 2001.

NSF Workshop on Economic Experiments in the Classroom. William and Mary College, May 17-20, 2001.

Diversity and Learning. January Conference at Towson University, 2001.

Honors Theses and Student Research

Economics Honors Thesis Advisor for Mileva Cohen-Ruiz. "The Hispanic Labor Force and its Impact on Maryland's Economy. Towson University 2005 – 2006.

Economics Honors Thesis Committee for Ken Altrell. "Issues in Behavioral Economics: Endowment and Framing Effects, Anchoring, and the Ratio-Difference Heuristic." Towson University 2004-2005.

Economics Honors Thesis Advisor for Braedyn Woodring. "The Impact of the Intercounty Connector on Property Values in Montgomery and Prince George's County, Maryland". Towson University 2003-2004.

Economics Honors Thesis Advisor for Laura Cannaday. "Reservation Wages and Employment Outcomes." Towson University 2002-2003.

Political Science Thesis Committee for E. Jill Parlett. Non-governmental Organizations. 2001-2002.

Honors, Positions, and Campus Activities

CBE Faculty Council. Towson University. August 2006 – present.

Invited Presenter. Towson University Convocation. Fall, 2006.

Referee for Journal of Economic Psychology, 2006.

Professor of the Year. Beta Gamma Sigma at Towson University. 2005.

Search Committee, Department of Economics. Towson University. 2005-06

AAUP Junior Faculty Committee. September 2004 – May 2006.

Masters in Business Administration Task Force. College of Business and Economics, Towson University. 2004.

Faculty Development and Research Committee, College of Business and Economics. Towson University, 2001-2005.

Advisor, First Year Experience (FYE). Towson University, 2002-05.

Jeremiah J. German Scholarship. Decision Committee, 2003 – present

Institutional Review Board for the Protection of Human Participants (IRB). Appointed member, Towson University 2002-present.

Referee for Industrial Relations, 2004.

Referee for Journal of Human Resources, 2004.

Department of Economics Advising. Organize drop-in advising sessions for current/interested Economics majors and minors. 2004 – present.

Destination Towson. Faculty presenter 2003 and 2004.

Towson Elite Nominated Faculty. April 6, 2004.

Referee for Labour Economics Review, 2003.

Council on International Educational Exchange (CIEE) Towson Selection Committee 2002 and 2003.

Reviewer for Terry Dielman, “Applied Regression Analysis for Business & Economics” June 2003.

Referee for the Journal of Political Economy. 2002

Faculty Leadership Program. Towson University 2002-2003.

Co-chair, Welfare to Work Task Force. Towson University, 2001-2.

Mentor, Joints in Motion. American Arthritis Foundation, Baltimore Chapter. 2002-2003.

New Student Core Task Force, Towson University, 2001-2.

Secretary, American Association of Undergraduate Professors (AAUP), Towson University, 2001-2003.

Diversity and Learning Conference, Towson University, 2001.

New Faculty Development Seminar Series, Towson University, 2000-2001.

Search Committee, Distinguished Teaching Award, University of Massachusetts, 2000.

Editorial Coordinator, Meritocracy and Economic Inequality, Princeton University Press, January 2000.
Edited by Kenneth Arrow, Samuel Bowles, and Steven Durlauf.

Distinguished Teaching Award, University of Massachusetts, 1999.

Keynote Speaker, Teaching Assistant Orientation, University of Massachusetts, 1999.

Teaching and Learning in the Diverse Classroom Fellow, University of Massachusetts, 1997-98.